

Form 59  
Rule 29.02(1)

## Affidavit

No VID 974 of 2024

Federal Court of Australia  
District Registry: Victoria  
Division: General

**Australian Competition and Consumer Commission**  
Applicant

**Woolworths Group Limited (ACN 000 014 675)**  
Respondent

Affidavit of: **Thomas Allen Rojas**

Address:

Occupation: Retired

Date: 14 April 2026

### Contents

Document number	Details	Paragraph of affidavit	Page
1	Affidavit of <b>Thomas Allen Rojas</b> affirmed on 14 April 2026	—	1
2	Confidential Annexure TAR-2	5	2

Signed:

Taken by:

Filed on behalf of Woolworths Group Limited, the Respondent

Prepared by Peta Stevenson  
Law firm **MALLESONS**  
Tel +61 2 9296 2492  
Email [peta.stevenson@malleasons.com](mailto:peta.stevenson@malleasons.com)

Fax

**Address for service**  
Level 61, Governor Phillip Tower  
1 Farrer Place, Sydney NSW 2000, Australia  
Ref: P Stevenson: 602-0051665

I, THOMAS ALLEN ROJAS, of [REDACTED] retired, affirm:

1 I retired from Woolworths Group Limited (**Woolworths**) on 31 December 2024.

2 This is my second affidavit in these Proceedings. I make this affidavit to correct an error in my affidavit dated 21 November 2025 (**the Original Affidavit**).

3 In the Original Affidavit, I stated at paragraph 45, '*Over the following approximately four weeks, I observed that neither Coles nor Aldi had increased the price point for their competing pasta products...When it became clear Coles and Aldi had not increased prices for pasta, I became concerned that the Essentials Pasta Sample Product was not priced competitively and may be negatively impacting Woolworths' market share.*' I then state that this observation was the reason for my decision to reduce the price of the Essentials Pasta Sample Product to \$0.80 and place the product on the Prices Dropped program.

4 When I prepared the Original Affidavit, my recollection was that neither Coles nor Aldi increased the price for their competing pasta products following Woolworths' increase of the Essentials Pasta Sample Product shelf price to \$1.00.

5 On 14 April 2026, I was informed that a pricing report for the week ending 27 March 2022 had been discovered to the Applicant in this Proceeding. A copy of that pricing report is annexed to this affidavit and marked **Confidential Annexure TAR-2** (MPL.0112.0001.0001).

6 Page 9 of the pricing report shows that 'WW Pasta 500g', being the Essentials Pasta Sample Product, had been priced at \$1 in the week ending 27 March 2022, and in the week preceding this. That same entry in the pricing report also shows that Aldi had, in the week ending 27 March 2022, increased the price of its competing pasta product to \$0.99, when it had previously been priced at \$0.79 the previous week. This price change is denoted by the \$0.99 price point being highlighted in blue and accompanied by a blue arrow pointing upwards. The comments state '*WW moved LW*', which accords with the price of the Essentials Pasta Sample Product being increased to \$1.00 on 14 March 2022, LW being a reference to 'last week' or the week ending 20 March 2022.

7 Having had the benefit of reviewing the pricing report, I believe I decided to reduce the price of the Essentials Pasta Sample Product to \$0.80 so that it was priced competitively with Coles.

Signed:

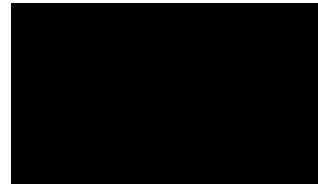
[REDACTED]

Taken by:

[REDACTED]

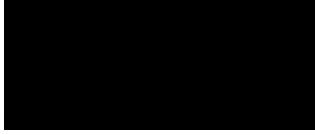
**AFFIRMED** by the deponent  
at Sydney  
in New South Wales  
on 14 April 2026

)  
)  
)  
)  
)



Signature of deponent

Before me:



Signature of witness

BRIAN KA HAO WU

Name of authorised witness (block letters)

Level 61, Governor Phillip Tower  
1 Farrer Place, Sydney NSW 2000

Address of authorised witness

Australian Legal Practitioner

Capacity (eg Justice of the Peace)

No VID 974 of 2024

Federal Court of Australia

District Registry: Victoria

Division: General

**Australian Competition and Consumer Commission**

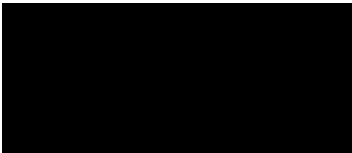
Applicant

**Woolworths Group Limited (ACN 000 014 675)**

Respondent

**Certificate identifying Annexure TAR-2**

This is **Confidential Annexure TAR-2** to the affidavit of **Thomas Allen Rojas** affirmed at Level 61 of 1 Farrer Place, Sydney NSW 2000 on 14 April 2026 before me:

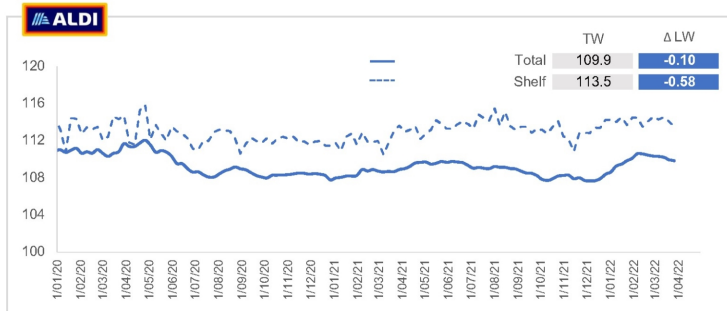
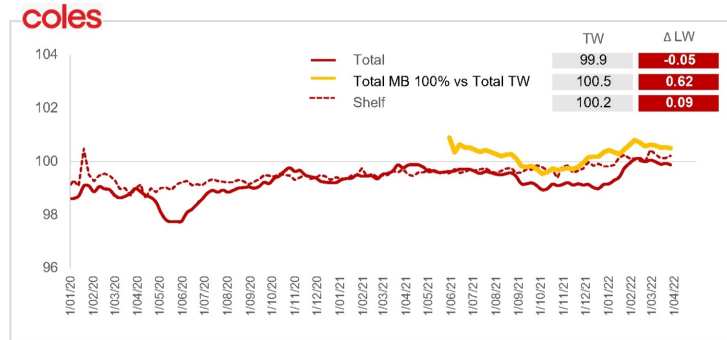
.....  .....

Signature of witness

Brian Ka Hao Wu, Australian Legal Practitioner

Price indices vs Coles and Aldi

Week ending 27-Mar-22



Notes:  
 - Excludes Cigarettes, Front of Store  
 - Shelf Index is 1 week  
 - Total Index is rolling 6 weeks

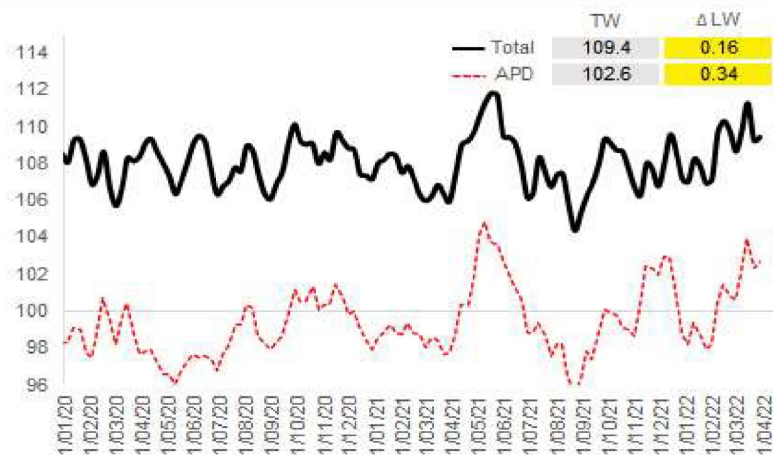
	Total		Total 100% Multi Buys		Shelf		Total		Shelf	
	TW	vs. LW	TW	vs. Total Index	TW	vs. LW	TW	vs. LW	TW	vs. LW
<b>Long Life departments</b>										
Pantry Essentials	100.5	0.09	100.9	0.42	99.9	-0.31	105.2	-0.21	103.9	-1.94
Pantry Meal Occasions	100.1	0.37	100.3	0.22	100.2	-0.05	107.4	1.18	113.8	3.17
Drinks	99.3	-0.30	101.9	2.52	100.4	0.36	112.8	-0.43	128.5	-0.02
Snacking	98.1	-0.35	100.8	2.73	100.1	-0.23	106.4	-0.16	126.2	-0.05
Health & Wellness	100.5	-0.19	101.4	0.84	100.4	0.14	106.0	-1.69	101.8	-3.04
Frozen Foods	101.3	-0.25	101.4	0.11	100.0	-0.11	109.3	0.19	108.7	-1.96
Baby Needs	99.4	1.19	99.7	0.30	99.9	-0.12	107.1	-1.12	104.0	-1.03
Pet Needs	101.8	0.13	102.2	0.36	100.1	-0.73	121.2	2.32	124.5	-6.04
Personal Care	99.8	0.08	100.3	0.51	100.1	-0.16	114.4	0.52	123.5	-1.58
Household Care	99.1	-1.01	99.3	0.20	100.3	-0.10	104.6	-0.37	102.9	-1.57
Home Essentials	100.5	0.80	100.5	0.03	99.4	-0.09	111.8	-0.26	108.1	-4.25
<b>Fresh departments</b>										
Bakery	101.1	-0.14	101.5	0.38	99.5	-0.72	107.6	-0.40	107.1	-0.16
Everyday Chilled	99.6	-0.02	99.6	0.04	99.9	-0.16	107.0	-0.50	107.6	-2.21
Chilled Meals & Occasions	99.3	0.14	99.5	0.19	99.4	-0.35	111.0	-0.35	109.4	-1.79
Poultry	97.6	-0.05	97.4	-0.20	99.6	0.65	106.8	-0.54	108.5	-0.55
Seafood	99.4	-0.44	99.5	0.10	99.8	-0.03	110.4	0.14	109.5	0.02
Meat	100.5	-0.32	100.2	-0.32	100.2	0.86	113.7	-0.58	115.2	-0.39
Produce	101.0	0.28	101.0	-0.00	101.6	1.12	111.7	0.30	110.4	-0.17
<b>Brand (ex Cigarettes, Front of Store, Produce)</b>										
Branded	99.6	-0.09	100.6	1.00	100.2	-0.01	110.4	-0.54	125.7	-0.91
Our brand	100.0	-0.12	99.9	-0.09	99.7	-0.16	108.4	-0.13	108.6	-0.85
Our brand entry level	100.0	-0.18	99.9	-0.13	99.9	-0.28	108.5	-0.09	107.7	-1.08

## Price indices vs Chemist WH

Week ending 27-Mar-22



	Total		APD Program	
	TW	vs. LW	TW	vs. LW
<b>Long Life departments</b>				
Personal Care	110.4	0.76	102.2	0.76
Baby Needs	100.8	0.20	98.2	-0.25
Home Essentials	103.1	-1.41		
Household Care	114.9	-1.44	105.3	0.00
Health & Wellness	111.1	0.48	102.2	-2.24
Snacking	105.0	-0.01		
Drinks	94.8	-4.21	93.2	-5.49



## Notes:

- Total Index is rolling 6 weeks

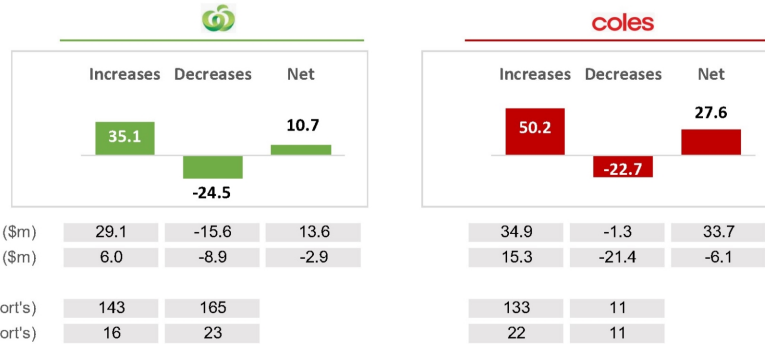
	Total		Products #	APD Program		Products #
	TW	vs. LW		TW	vs. LW	
<b>Personal Care</b>						
Toiletries	111.2	0.82	1,361	102.9	1.14	181
Health Care	109.0	0.50	467	100.5	-0.77	
<b>Baby Needs</b>						
Baby Needs	100.7	0.14	175	98.2	-0.25	23
Babywear	102.6	2.75	25			0
<b>Home Essentials</b>						
Domesticware	100.5	0.00	1			0
Electrical	102.3	-2.24	16			0
Haberdashery	93.0	0.11	13			0
Hosiery			0			0
Household Cleaning	110.9	0.46	11			2
<b>Household Care</b>						
Cleansing	119.5	-4.33	63	108.3	0.15	11
Papergoods	112.9	-0.18	16	105.0	0.00	2
<b>Health &amp; Wellness</b>						
Health Care	109.0	0.50	467	100.5	-0.77	57
<b>Snacking</b>						
Confectionery	105.0	-0.01	8			0
<b>Drinks</b>						
Water Non Carbonated	93.2	-5.49	1	93.2	-5.49	1

Shelf price changes: value and number

Week ending 27-Mar-22

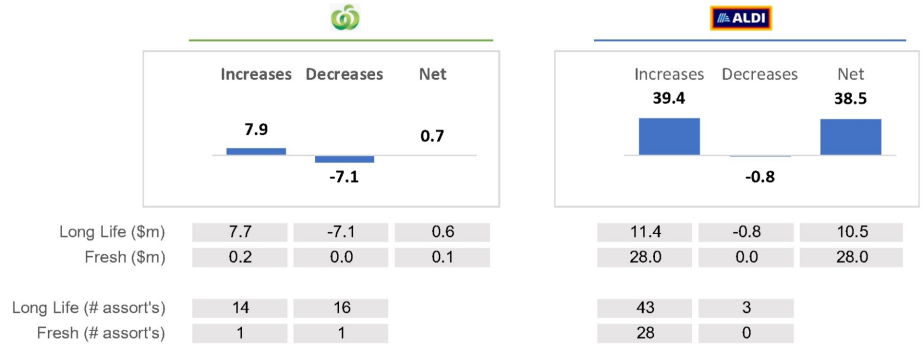
coles

Shelf price changes TW (annualised value, \$m)



ALDI

Shelf price changes TW (annualised value, \$m)

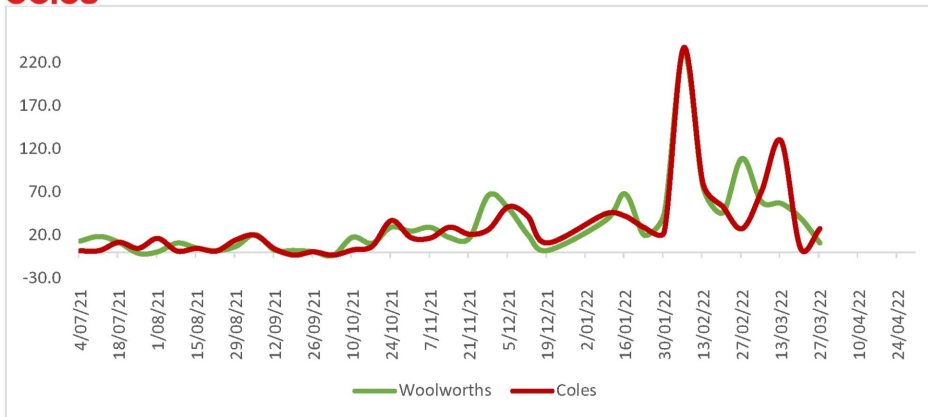


Notes: Excludes Cigarettes, Front of Store

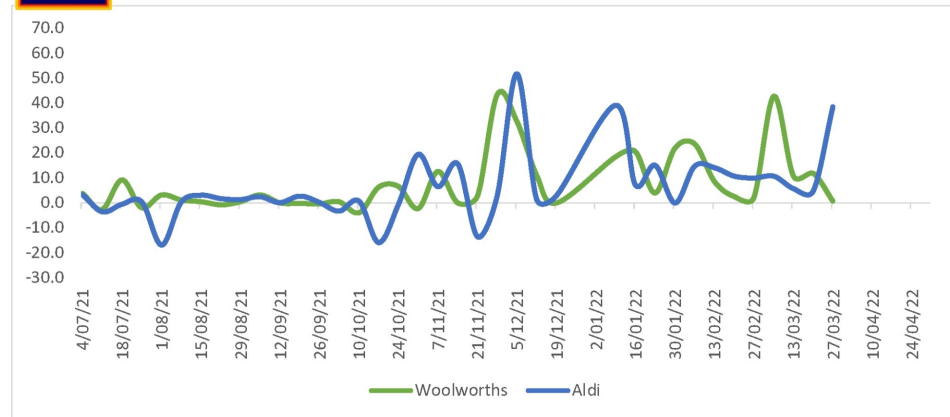
Data currently uses volumes for sales at Standard Shelf Price only. We are working on updating to Total Volumes to align with Price Trust Forum Pack

Shelf price changes - F22 YTD trended net value

coles



ALDI



- Impacts are calculated using linked lines only and weighted using Woolworth's volumes
- Competitor price movements on unlinked lines are not factored into the graphs
- Aldi data includes Super Saver additions and removals
- Notable Aldi decreases in August and October: Aldi decreased the price of beef mince, lamb midloin chops and chicken breast fillets

Notes: Excludes Cigarettes, Front of Store

Data currently uses volumes for sales at Standard Shelf Price only. We are working on updating to Total Volumes to align with Price Trust Forum Pack





Key price movements this week

Week ending 27-Mar-22

Fresh

Note: LP = Low Price, PD = Prices Dropped, E = (Coles) Everyday, DD = (Coles) Down Down

Sales meeting

Bakery	Shelf price						Comments	Value (\$000, annualised)		
			coles						coles	
	LW	TW	LW	TW	LW	TW				
Bread Roll Extra Soft Jumbo Lunch 6pk	3.50	2.85 ↓	2.85	2.85 E			WW moved to \$3.50; Coles moved to \$2.85 WE 27/2	-4,210.8		
Bread Roll Extra Soft Jumbo Hotdg 6pk	3.50	2.85 ↓	2.85	2.85 E			WW moved to \$3.50; Coles moved to \$2.85 WE 27/2	-1,392.6		
iced Finger Bun 4pk	3.50	3.00 ↓	3.00 DD	3.00 DD						
Bread Roll Crusty Jumbo Lunch 6pk	3.50	2.85 ↓	2.85	2.85 E			WW moved to \$3.50; Coles moved to \$2.85 WE 27/2	-940.2		
Menissez Bah Rolls Pk 6	2.00 PD	2.40 ↑	2.40	2.40			Coles moved WE 20/3	735.0		
Mountain Bread Range	4.00	4.50 ↑	4.00	4.40 ↑			Both WW & Coles moved	717.7	574.2	
Brioche Gourmet Loaf 500g	7.00	7.00			3.99	4.49 ↑				323.6
Portuguese Tart 4pk	6.00	6.00	6.00	6.60 ↑			Coles 2 pk		227.2	
7 Seeds & Grns Hi Fib LowGI M/Loaf370g	2.50	2.25 ↓	2.20	2.20			WW moved to \$2.50; Coles moved to \$2.20 WE 27/2	-214.2		
White Hi Fibre Low GI Mini Loaf 340g	2.50	2.25 ↓	2.25	2.25			WW moved to \$2.50; Coles moved to \$2.25 WE 27/2	-204.5		
GOLDEN PIKELETS	4.20	4.20	3.99	4.20 ↑			WW moved WE 20/3		166.6	
Bakery Dujour BriocheBurger Buns pk 4	2.70 LP	2.80 ↑			2.69	2.69		152.9		
WW Plain Sourdough Mini Loaf	3.00	2.85 ↓	2.85	2.85				-112.3		
WW Ginger Kisses 8pk	3.70 LP	3.70 LP	3.70	4.00 ↑					103.3	
AVB Sourdough Rye 760g	4.30	4.50 ↑	4.30	4.30				60.6		
Turkish Rolls 3pk	3.30	3.25 ↓	3.25	3.25 E			Coles moved to \$3.25 WE 27/2; WW moved to \$3.30 WE 6/3	-53.9		
Abbotts Bakery English Muffins 268g	4.00	4.00	4.00	4.30 ↑					52.8	
Abbotts V/Bakery Sourdough Grain 760g	4.30	4.50 ↑	4.30	4.30				48.9		
Bread Crusty Baguette	1.50 PD	1.65 ↑	1.65	1.65 E				-48.1		
Cheese & Bacon Pull Apart Loaf 450g	5.00	4.50 ↓	4.50	4.50			WW moved \$4.50 to \$5 WE 27/2	-39.3		
Alpine Lower Carb Bread 600g	6.50	6.90 ↑	6.50	6.90 ↑			Both WW & Coles moved. Ranged in VIC only	37.9	37.9	
WW Diamond Ciabatta White Roll 4pk	3.30	3.25 ↓	3.25	3.25 E			Coles moved to \$3.25 WE 27/2; WW moved to \$3.30 WE 6/3	-31.4		
WW Pane Di Casa White Roll 4pk	3.30	3.25 ↓	3.25	3.25 E			Coles moved to \$3.25 WE 27/2; WW moved to \$3.30 WE 6/3	-30.0		
WW Pane Di Casa Light Rye Roll 4pk	3.30	3.25 ↓	3.25	3.25 E			Coles moved to \$3.25 WE 27/2; WW moved to \$3.30 WE 6/3	-13.9		
Bread Crusty Tiger TailBaguete	1.50 PD	1.65 ↑	1.65	1.65 E				-11.7		
Baguette	1.50 PD	1.65 ↑	1.65	1.65 E				3.7		

Key price movements this week

Week ending 27-Mar-22

Fresh

Note: LP = Low Price, PD = Prices Dropped, E = (Coles) Everyday, DD = (Coles) Down Down

Sales meeting

	Shelf price						Comments	Value (\$000, annualised)				
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI		
	LW	TW	LW	TW	LW	TW						
<b>Everyday Chilled</b>												
Hillview Cheese Shredded Tasty 700g	7.50	7.50 LP	7.50	7.50	6.29	6.99 ↑	WW moved WE 6/3				4,154.4	
Hillview Cheese Block Tasty 1kg	9.00	9.00 LP	9.00	9.00	7.79	8.79 ↑	WW moved WE 6/3				3,393.7	
Essentials Butter Salted 500g	5.00 LP	5.00 LP	5.00	5.60 ↑	4.99	4.99		2,894.9				
Farmers Union Grk Style 1kg	6.00 LP	6.00 LP	6.00 E	6.00 E	5.36	5.90 ↑	WW moved WE 6/2				2,876.7	
WW Cheese Shredded Tasty 500g	6.60	6.60			5.49	5.99 ↑	WW moved WE 6/3				2,499.9	
NUTTELEX SPREAD 500G	4.60	4.60	4.60	4.60	3.05	3.98 ↑	WW moved WE 13/2; Aldi 375g pack				2,282.6	
Essentials Butter 250g	2.80 LP	2.80 LP	2.80	3.25 ↑	2.79	2.79		1,541.8				
Woolworths Block 1kg	10.00	10.00	10.00	10.00	8.29	8.99 ↑	WW moved WE 6/3; Coles moved WE 20/3				1,393.4	
Hillview Cheese Slices 500g	4.25	4.25 LP	4.25	4.25	3.69	3.99 ↑	WW moved WE 6/3; Coles moved WE 20/3				1,332.4	
Essentials Butter Unsalted 250g	2.80 LP	2.80 LP	2.80	3.25 ↑	2.79	2.79		1,134.8				
Just 4 You Cage Egg 700g 12pk	3.80	3.80	3.80	3.80	3.49	3.59 ↑	WW & Coles moved WE 20/3				1,090.0	
Elderbrook Farms Cage 700g 12pk	3.80	3.80	3.80	3.80	3.49	3.59 ↑	WW & Coles moved WE 20/3				729.1	
WW Shredded Parmesan 250g	4.90	4.90			3.99	4.49 ↑	WW moved WE 6/3				574.4	
WOW SELECT CREAM CHS 250G	2.90	2.90 LP	2.90	2.90	2.39	2.69 ↑	WW moved WE 6/3; Coles moved WE 13/3				569.9	
Macro Organic Butter Salted Pat 250g	3.70	3.70	3.70	4.20 ↑	3.59	3.59		453.0				
Chobani Fit Pot 170g	2.25	2.25	2.25	2.25	1.90	2.11 ↑					303.8	
Tablelands Spread H/smart R/chol 500g	4.20	4.20	4.20	4.85 ↑				266.5				
Mildura Squeeze 3L	4.95	4.80 ↓	4.80 E	4.80 E			Moved in NSW & QLD only	-222.2				
Plantitude Coconut Yoghurt 500g	5.40	5.40			5.99	6.99 ↑					199.9	
Farmhouse Fresh Cage Eggs 12pk 700g	3.80	3.80	3.80	3.80	3.49	3.59 ↑	Ranged in SA & NT only				193.8	
WOW SELECT WHIPPED CREAM 250G	4.00 LP	4.00 LP	4.00 E	4.00 E	3.49	3.79 ↑					178.1	
Brownes Fresh Sour Light Cream 500g	4.80	4.25 ↓	4.25	4.25			Ranged in WA only	-156.8				
Chobani Fit Pouch 140g	2.25	2.25	2.25	2.25	1.49	1.69 ↑					96.8	
Select Cheese 200g	3.15	3.15	3.15 E	3.15 E	2.89	2.99 ↑					95.5	
Village Natural Yoghurt 2kg	8.00	8.00			8.79	9.49 ↑					73.8	
Divine Classic Desrtcream Caramel 2x150g	2.90	2.90	2.90	2.90	1.99	2.29 ↑					71.7	
Fairy Margarine Cooking 250g	2.15	2.35 ↑	2.15	2.35 ↑			Both WW & Coles moved	67.3	66.9			
Woolworths Eggs CageFree 12pk 700g	3.90	3.90	3.80	3.90 ↑			Coles moved in WA only		62.4			
Copha Solid Oil 250g	2.80 LP	2.80	2.80	2.95 ↑					57.9			
WW Goats Cheese Natural 100g	3.50	3.50			3.36	3.63 ↑	Aldi 110g pack				45.6	

### Key price movements this week

Week ending 27-Mar-22

Fresh

Note: LP = Low Price, PD = Prices Dropped, E = (Coles) Everyday, DD = (Coles) Down Down

Sales meeting

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Chilled Meals &amp; Occasions</b>										
WW Roast Chicken	11.00	11.00	10.00	11.00	↑		Coles matching WW across all states		6,103.3	
WW Middle Bacon 1kg	9.90 LP	9.90 LP	9.90 E	9.90 E		8.99	9.29 ↑			709.0
WW Shortcut Bacon 1kg	10.50 LP	10.50 LP				8.99	9.29 ↑			608.1
WW Middle Bacon 250g	3.50 LP	3.50 LP	3.50 E	3.50 E		3.49	3.79 ↑			544.1
Macro Free Range Roast Chicken	12.00	12.00	11.00	12.00	↑			WW moved WE 6/3; Coles moved in SA only	90.1	
RvrInd Triple Smkd Ham Shaved 100g	2.00	2.00				1.79	1.89 ↑			87.4
Riverland Honey Ham Shaved 100g	2.00	2.00	2.00	2.00 E		1.79	1.89 ↑			65.9
Fettayleh SmallgoodsChickn Frankfurt500g	6.50	6.50	7.00	6.50	↓			Ranged in NSW only		-13.5
WW Roast Chicken Quarter	4.00	4.00	4.00	4.50	↑			Coles moved in SA only	11.0	
<b>Poultry</b>										
Kebab RSPCA Approved Chkn	1.00	1.20 ↑	1.50	1.00 ↓				Both WW & Coles moved; Coles moved to \$1.50 WE 27/2	984.2	-2,460.5
COOK Chicken Roasting Portions RW	7.50	7.50	8.50	8.50		4.99	5.99 ↑	Coles moved WE 6/3 from \$5.50; WW moved WE 13/3 from \$5.50		2,005.8
CHICKEN BREAST SCHNITZELS	3.00	3.50 ↑	3.50	3.50					1,414.1	
Macro F/Range Chkn Whole RW	7.00	7.00	6.50	7.00	↑	5.99	5.99	WW moved WE 6/3		1,293.4
BAIADA CHICKEN KEBABS	1.00	1.20 ↑	1.50	1.00 ↓				Both WW & Coles moved; Coles moved to \$1.50 WE 27/2	437.2	-1,092.9
Smokey BBQ Kebab	1.00	1.20 ↑	1.50	1.00 ↓				Both WW & Coles moved; Coles moved to \$1.50 WE 27/2	409.4	-1,023.4
Kebab Lemon & Garlic RSPCA Approved Chkn	1.00	1.20 ↑	1.50	1.00 ↓				Both WW & Coles moved; Coles moved to \$1.50 WE 27/2	300.3	-750.9
Chicken Kebab Honey Soy 1ea	1.00	1.20 ↑	1.50	1.00 ↓				Both WW & Coles moved; Coles moved to \$1.50 WE 27/2	19.3	-48.3
OLGAs Chicken Brst Parmigiana Schnitzel	10.00	10.00	11.00	10.00	↓			Ranged in SA only		-47.1

### Key price movements this week

Week ending 27-Mar-22

Fresh

Note: LP = Low Price, PD = Prices Dropped, E = (Coles) Everyday, DD = (Coles) Down Down

Sales meeting

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Seafood</b>										
Thawed Squid Tubes	19.00	19.00	18.00	19.00	↑		WW moved WE 13/3		114.7	
Hanabi Whole White Clams 1kg	5.80	5.00	5.00	5.00	↓		Ranged in NSW, QLD & VIC only	-8.0		
Norfolk Bay Nat WoodSmoked Prawns 120g	10.00	9.50	9.50	9.50	↓		Ranged in NSW, QLD & VIC only	-7.8		
<b>Meat</b>										
Pork Leg Roast	11.00	11.00	11.00	9.00	DD ↓	7.99	7.99		-7,772.6	
Pork Shoulder Roast	10.00	10.00	10.00	8.00	DD ↓				-6,158.8	
Lamb Forequarter Chops	19.00	19.00	19.00	19.00		16.99	17.99	↑	WW moved WE 13/3; Coles moved WE 6/3	1,539.0

Key price movements this week

Week ending 27-Mar-22

Food

Note: LP = Low Price, PD = Prices Dropped, E = (Coles) Everyday, DD = (Coles) Down Down

Sales meeting

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		coles		ALDI			Woolworths	coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Pantry Essentials</b>										
WW Coconut Fine Dessicated 500g	3.40	2.80 ↓	2.80 DD	2.80 DD			Coles moved WE 20/02	-682.0		
WW Pine Nuts 80g	4.60	3.95 ↓	3.95 E	3.95 E				-587.4		
WW Passionfruit Pulp 170g	1.50 LP	1.09 LP ↓	1.50 E	1.50 E	0.99	0.99		-468.4		
WW Tomato Sauce 2L	4.70	4.00 ↓	4.70	4.70	3.89	4.49 ↑	Both WW & Aldi moved	-456.8		368.8
WW Apricot Dried 500g	5.30	5.05 ↓	4.60 E	4.60 E	4.59	4.59		-350.7		
Woolworths Apricot 200g	3.40	2.50 ↓	2.50 E	2.50 E			Coles moved WE 13/02	-321.5		
WW Walnuts Californian 190g	5.00	4.37 ↓	4.37 E	4.37 E			Coles pack size is 150g	-316.5		
Baxters Chtry 225g to 240g	4.30	4.80 ↑	4.30	4.30				286.9		
WW Traditional Mayonnaise 470g	3.00 LP	3.00 LP	3.00 E	3.00 E	2.99	3.29 ↑				203.8
Podravka Vegeta Stock Gourmet 250g	4.50	4.50	3.70	4.50 ↑			WW moved LW		200.1	
WW Pine Nuts 300g	14.70	14.00 ↓	14.00 E	14.00 E	14.67	14.67	Aldi pack size is 100g	-199.9		
WW Mayonnaise Whole egg 440g	2.69	2.69	2.70 E	2.70 E	2.77	3.05 ↑	Aldi pack size is 475g			169.8
Hellmanns Real Mayonnaise 800g	9.00 PD	10.00 ↑	9.00	9.00				144.7		
Essentials Salt 500g	1.00	1.00	1.00	1.00	1.23	0.99 ↓	WW moved LW			-139.4
Podravka Seasoning Vegeta 500g	6.50	6.50	5.70	6.50 ↑			WW moved WE 06/03		124.5	
Podravka Vegeta Stock Chicken 200g	4.50	4.50	3.70	4.50 ↑			WW moved LW		117.1	
Sandhurst Olives Pitted Kalamata 500g	5.20	5.20	4.80	5.20 ↑			WW moved LW		116.0	
Woolworths Aioli 250ml	2.20 LP	2.00 LP ↓	1.95	2.13 ↑	1.89	1.89	Both WW & Coles moved. Coles pack size is 350g	-112.9	101.2	
WW Instant Gravy Varieties	1.75	1.65 ↓	1.65	1.65	1.59	1.59	Coles moved WE 13/03	-101.3		
Sandhurst Artichokes Marinated 170g	3.70	3.70	3.10	3.70 ↑			WW moved LW		88.4	
HELLMANS MAYONNAISE 400G	6.20	6.80 ↑	6.20	6.20				83.2		
Hellmanns Real Mayonnaise Sqz 400g	6.20	6.80 ↑	6.20	6.20				82.4		
Essentials Ice CreamCone Cups 24pk	1.65 LP	1.65 LP	2.50	2.80 ↑			Coles moved in NSW, SA & TAS. All other states moved LW		74.9	
WW Sweetener Tab 300pk	3.20	3.00 ↓	3.00 E	3.00 E	2.89	2.89		-46.0		
Equal Sweetener Tablets 100pk	4.20	3.85 ↓	4.20	4.20				-39.7		
ANCHOR VINEGAR 750ML	2.95	2.20 ↓	2.20 E	2.20 E				-33.4		
Sandhurst Olive Green Sicilian 280g	3.80	3.80	3.50	3.80 ↑			WW moved LW		32.1	
WW Sauce Sweet Chilli 700ml	3.00	2.95 ↓	2.94	2.94			Coles moved WE 13/03. Coles pack size is 500ml	-24.1		
Woolworths Garlic Minced 500g	2.45	2.25 ↓	2.25 DD	2.25 DD			WW moved in NT only	-4.5		
Keens Mustard Powder50g	4.45	4.35 ↓	4.36	4.36			WW moved in NT & SA only	-2.8		

Key price movements this week

Week ending 27-Mar-22

Food

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Sales meeting

	Shelf price						Comments	Value (\$000, annualised)				
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI		
	LW	TW	LW	TW	LW	TW						
<b>Pantry Meal Occasions</b>												
WW Olive Oil Spanish 1L	7.00	11.00 ↑	7.00 E	11.00 ↑	6.65	6.65	Both WW & Coles moved	4,970.0	4,960.2			
Carmans Musli And Oat 750 To 875g	8.00 PD	10.50 ↑	9.00 DD	9.00 DD			Both WW & Coles moved	4,427.6	5.2			
WW Olive Oil Spanish 500ml	4.00 PD	6.50 ↑	4.00 E	6.50 ↑			Both WW & Coles moved	2,195.7	2,190.9			
Essentials Oil Olive1L	9.00	9.00	6.00	9.00 ↑	5.49	5.49	WW moved WE 13/03		2,101.2			
Choice Noodle 5PK	2.00	2.00	1.25	2.00 ↑	1.19	1.19	WW moved LW		2,030.9			
Carmans Bars 350 To 540g 10/12pk	9.00 PD	11.00 ↑	9.00	10.00 ↑			WW moved in all states. Coles moved in NT & QLD only as it moved in all other states LW	1,688.6	182.8			
CARMANS PROTEIN BARS 150-200g PK5	6.30	7.00 ↑	6.30	6.90 ↑			Both WW & Coles moved	1,654.2	1,417.5			
Essentials Oil Olive500ml	4.60	4.60	3.00 E	4.60 ↑			WW moved WE 13/03		1,597.7			
Macro Org Oil Olive Spn E/Vrgn 500ml	5.00	7.00 ↑	5.00	7.00 ↑	4.69	4.69	Both WW & Coles moved	1,177.1	1,174.7			
WW Pasta 500g	1.00	1.00	0.80 E	0.80	0.79	0.99 ↑	WW moved LW				841.8	
Essentials Tuna 425g	3.00	3.00	3.00 E	3.00 E	2.99	2.79 ↓					-622.5	
Choice Noodle Cups 70g	0.75 LP	1.00 ↑	0.75	1.00 ↑	0.75	0.75	Both WW & Coles moved	597.0	597.0			
COTTEES CONSERVE/MARMALADE 500G	3.10	3.00 LP ↓	3.10	3.10				-530.4				
CARMANS MUESLI BARS 210-270G PK6	6.00	6.70 ↑	6.00	6.50 ↑			Both WW & Coles moved	495.0	240.5			
Carmans Porridge Sachets 240To320g	6.00	6.80 ↑	6.50	6.50			Both WW & Coles moved	492.0	2.9			
CARMANS PROTEIN BARS 400G 10PK	10.00 PD	12.00 ↑	10.00	10.00			Both WW & Coles moved	455.5	106.9			
RAGULETTO PSTA SCE 500G	1.80 LP	1.80 LP	1.80 E	1.80 E	1.79	1.99 ↑					391.9	
COBRAM ESTATE EVOO 750ML	18.00	18.00	18.00	18.00	14.23	14.98 ↑					357.8	
Roses Conserve 500g	4.80	4.50 PD ↓	4.80	4.80				-339.4				
Carmans Nut Bars 175g 5pk	6.00	6.70 ↑	6.00	6.50 ↑			Both WW & Coles moved	326.6	235.5			
La Zuppa Soup 500 To 540g	5.00	5.00	4.40	5.00 ↑			WW moved LW		289.3			
CARMANS AUSSIE OAT BARS 180G 6PK	5.00	5.50 ↑	5.00	5.00				287.0				
Macro Org Bkd Beans In Tomato Sauce 420g	0.95	1.50 ↑			1.49	1.49	Aldi moved WE 13/03	276.1				
CARMANS NUT BARS 160G PK5	6.00	6.70 ↑	6.00	6.50 ↑			Both WW & Coles moved	272.3	194.5			
Essentials Chunky Pasta Sauce 700g	2.15 LP	2.15 LP			2.51	2.79 ↑	Aldi pack size is 500g				270.7	
BE NATURAL 405 to 415G	6.00	4.80 PD ↓	4.80 DD	4.80 DD			Coles moved LW	-242.1				
Essentials Paste Tomato 500g	1.40 LP	1.40 LP	1.40	1.40 E	1.25	1.39 ↑	WW moved WE 13/02				221.4	
Uncle Tobys Oats Quick Sachets 340g	4.80	5.50 ↑	4.80	5.50 ↑			Both WW & Coles moved	201.6	201.6			
Choice Mi Goreng Instant Noodles5X85G	2.20	2.20	1.75	2.20 ↑	1.69	1.69	WW moved LW		184.9			

## Key price movements this week

Week ending 27-Mar-22

## Food

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Sales meeting

Drinks	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		coles		ALDI			Woolworths	coles	ALDI
	LW	TW	LW	TW	LW	TW				
G/CIRCLE DRINK TETRA 6X250ML	5.10	6.07 ↑	5.10	5.10				1,810.4		
Diet Rite Cordial 1L	3.25	3.25 LP	3.00 DD	3.50 ↑			WW moved LW		1,681.0	
Woolworths Milk Powder 1kg	8.00	8.50 ↑	8.00 E	8.00 E	7.99	7.99		989.4		
San Pellegrin 8X330ml	11.00	14.50 ↑	11.00	11.00				950.3		
WOW SELECT JUICE 6X250ml	2.70	2.90 ↑	2.90 E	2.90 E	2.79	2.79		-772.1		
Fever Tree Tonic 500ml	4.50	4.50	4.00	4.50 ↑			WW moved WE 13/03		522.0	
WW Fruit Drink 6x250ml	2.35	2.65 ↑	2.65 E	2.65 E	2.65	2.65		-447.2		
Golden Circle Drink Mango Nectar 2l	3.00	4.90 ↑	4.90	4.90			Coles moved WE 20/02	341.7		
Sanpellegrino Water Spk Natri Minri750ml	34.00	36.00 ↑	31.50	31.50				331.4		
Sanpellegrino Sparklmineral Water 1l	3.60	4.00 ↑	3.60	3.60				270.2		
Sntm So Good Almond Milk UHT 1L	2.70	2.70	2.70 DD	3.10 ↑					238.2	
Golden Circle Nectar 1L	4.00	3.60 ↓	3.50	3.50			WW moved in all states except NSW	-230.3		
Nexba Soda 10X375ml	12.40	10.00 PD ↓	12.40	12.40				-196.0		
Vittoria Coffee Ital 1kg	19.00	21.00 ↑	19.00	21.00 ↑			Both WW & Coles moved	184.1	184.3	
Espressatoria Caffè Caps	4.50	4.50	4.50 DD	5.60 ↑					150.8	
Vittoria Coffee Espresso 1kg	30.00	33.00 ↑	30.00	30.00				144.9		
Sustagen Healthy Adds 550g	9.50	10.50 ↑	9.50	9.50				123.2		
Vittoria Coffee Bags Pk 20	9.65	10.70 ↑	9.65	9.65				87.4		
Vittoria Coffee Grnd Espresso 200g	8.00	9.00 ↑	8.00	9.00 ↑			Both WW & Coles moved	73.6	74.2	
FEVER TREE 4 PACK	8.00	8.00	7.00	8.00 ↑			WW moved WE 13/03		71.7	
Espressatoria Vitt Blind	8.40	9.00 ↑	8.40	8.40				67.9		
Vittoria Coffee Mountain Grown 1kg	36.50	39.00 ↑	36.50	39.00 ↑			Both WW & Coles moved	52.0	53.0	
Vittoria Coffee Ground Espresso 500g	16.00	17.00 ↑	16.00	16.00				45.2		
Bundaberg Ginger and Sars 4x375ml	6.60	6.55 ↓	6.55	6.55				-41.5		
Delta Coffee Chicco Doro Prem Grnd 200g	3.00	3.50 ↑	3.00 E	3.50 ↑			Both WW & Coles moved	29.9	30.1	
Gatorade Sports Drink 600ml	3.85	3.80 ↓	3.80	3.80				-29.9		
Vittoria Organic Beans 1kg	37.00	39.00 ↑	36.50	39.00 ↑			Both WW & Coles moved	23.1	29.1	
Vittoria Italian Ground 500g	11.00	12.00 ↑	11.00	11.00				29.1		
Vittoria Coffee Ground Mt Grwn 200g	8.00	9.00 ↑	8.00	9.00 ↑			Both WW & Coles moved	26.9	27.0	
Bundaberg Sparkling 4x375ml	6.60	6.55 ↓	6.55	6.55				-23.9		

Key price movements this week

Week ending 27-Mar-22

Food

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Sales meeting

	Shelf price						Comments	Value (\$000, annualised)				
	Woolworths		coles		ALDI			Woolworths	coles	ALDI		
	LW	TW	LW	TW	LW	TW						
<b>Snacking</b>												
WW Medium Sugar Range 200-380g	2.20	2.20	2.00	E 2.20	E	↑	1.93	1.93	Coles pack size is 200g		947.7	
LINDT BLOCKS 80-100g	5.00	5.00	4.50	5.00		↑			WW moved WE 13/03		676.4	
WOW Select Liq Soft Twist 300g	2.20	2.20	2.16	E 2.38		↑	1.99	1.99	WW moved LW		426.4	
Woolworths Pretzel Chips	2.00	PD 2.00	PD 2.00	DD 2.15		↑	1.89	1.89			140.2	
Chupa Chupbest Of Bag 25pk 300g	6.00	6.00	5.60	6.00		↑			WW moved WE 13/03		121.4	
Chupa Chups Melody Pops 15g	0.75	0.75	0.60	0.75		↑			WW moved WE 06/03		79.4	
Kinder Chocolate Little Ones 4pk50g	2.00	2.10	↑	2.10	2.10				WW moved in NT only	0.5		
<b>Health &amp; Wellness</b>												
MACRO CORN CHIPS	2.50	PD 2.50	PD 2.50	E 2.50	E		2.29	2.49	↑			351.9
Goli Apple Cider Vinegar Gummies 60pk	30.00	15.00	↓	19.95	DD 30.00	↑				Both WW & Coles moved	-306.2	205.3
Macro Lsa 250g	3.30	3.30		3.02	DD 3.02	DD	2.99	3.29	↑			114.0
Bmores Superkids	10.00	15.00	↑	10.00	DD 10.00	DD				Coles moved WE 13/03	92.3	
Macro Organic Coconut Oil 300g	4.40	PD 4.40	PD 4.40	4.38	DD 4.38	DD	3.99	4.29	↑	Coles pack size is 250g		88.8
Blackmores Omega 3x Conc Fish Oil 60p	16.00	25.00	↑	16.00	DD 16.00	DD				Coles moved WE 13/03	84.2	
Macro Organic Coconut Oil 900g	9.90	PD 9.90	PD 9.90	9.90	DD 9.90	DD	8.99	9.39	↑			84.0
Macro Chia Black 350g	6.00	PD 6.00	PD 6.00	6.43	E 6.43	E	5.49	5.69	↑	Coles pack size is 300g		55.8
Blackmores Omega Dble H/Strngth 90pk	15.00	20.00	↑	15.00	DD 15.00	DD				Coles moved WE 13/03	43.2	

## Key price movements this week

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Food

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Sales meeting

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Frozen Foods</b>										
WW Meat Pie 900g 6pk	6.00	5.70 ↓	6.00	6.00	4.69	5.69 ↑		-500.6		1,479.3
WW Potato Mini 1Kg	3.20	2.80 ↓	2.80	2.80	2.59	2.59	Coles moved WE 20/02	-862.1		
WW Potato Wedges Aust 750g	2.20	2.00 ↓	2.00	2.00	1.99	1.99		-450.5		
WW Frzn Peas Baby Australian 1Kg	3.60	3.60	3.60	3.60	2.99	3.29 ↑	WW moved WE 06/03			210.2
Essentials Frozen Peas 1kg	2.20	2.20	2.20	2.20	1.99	2.09 ↑				139.7
HB/ESS Beans Frozen 1kg	2.20	2.20	2.20	2.20	1.99	2.19 ↑	WW moved WE 06/03			112.9
WW Carrots Julienne 500g	2.50	2.35 ↓	2.35 E	2.35 E				-101.1		
BALFOURS PARTY RANGE 450G	8.00	8.00	8.10	8.64 ↑					29.0	
Just Caught Pollock Crumbed 1kg	7.50 PD	7.50 PD	8.00 E	8.50 ↑	7.49	7.49			23.7	
Balfours Pastie Traditional 4pk 600g	8.50	8.50	8.64	9.18 ↑					9.9	
Balfours Pies Traditional 4pk 680g	8.50	8.50	8.64	9.18 ↑					8.4	
Steggles Chicken Kiev 350g	9.70	9.00 ↓	9.00 E	9.00 E			WW moved in NT only	-1.7		

**Key price movements this week**  
Non Food

Week ending 27-Mar-22

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Sales meeting ●

	Shelf price						Comments	Value (\$000, annualised)			
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI	
	LW	TW	LW	TW	LW	TW					
<b>Baby Needs</b>											
Little Ones Baby Wipes Frag Free480pk	10.00 LP	10.00 LP	10.00 E	10.00 E	9.49	9.99 ↑				906.9	
Comfort 1 and 2	22.00	19.00 LP ↓	19.00 E	19.00 E				-640.4		-81.7	
WK Organic soft	4.50	6.00 ↑	6.00	6.00			Coles moved WE 06/03	248.0			
WKSsmooth DropsBerry BerryCoconutMilk 20g	5.00	6.20 ↑	6.00	6.00			Coles moved WE 06/03	23.4			
Munchkin 360 MiracleCup w Handles 207ml	10.80	10.00 ↓	10.00	10.00				-21.7			
Munchkin 360 MiracleCup 296ml	10.80	10.00 ↓	10.00	10.00				-8.4			
S26 Original Alula 900g	19.80	18.90 ↓	18.90	18.90			WW moved in NT only	-6.2			
HUGGIES WIPES REFILLS 80'S	4.95	4.50 ↓	4.50	4.50			WW moved in NT only	-5.8			
S26 Gold Alula 900g	28.05	26.80 ↓	26.78	26.78			WW moved in NT only	-5.4			
Huggies Baby Wipes 400pk	18.70	17.85 ↓	17.85	17.85			WW moved in NT only	-3.5			
Huggies Wipes 3 X 80pk	14.30	13.65 ↓	13.65	13.65			WW moved in NT only	-2.5			
S26 Original Alula Toddler 900g	16.50	15.75 ↓	15.75	15.75			WW moved in NT only	-2.3			
S26 Gold Alula Toddler 900g	24.20	23.00 ↓	23.10	23.10			WW moved in NT only	-1.8			
S26 Gold Alula Junior 900g	24.20	23.00 ↓	23.10	23.10			WW moved in NT only	-1.6			
Baby Bellies	4.10	3.95 ↓	3.94	3.94			WW moved in NT only	-1.4			
Nestle Cerelac Rice 200g	5.50	5.25 ↓	5.25	5.25			WW moved in NT only	-1.3			
Johnsons Baby Powder 400g	5.50	5.25 ↓	5.25 E	5.25 E			WW moved in NT only	-1.2			
Optpro 1 and 2	28.60	27.30 ↓	27.30	27.30			WW moved in NT only	-1.2			
NAN COMFORT Stage 3 800g	20.35	19.45 ↓	19.43	19.43			WW moved in NT only	-1.1			
Sudocrem Healing Cream 125g	12.65	12.10 ↓	12.08	12.08			WW moved in NT only	-1.1			
Johnsons Baby Pure CrnstrchPwder 255	4.95	4.75 ↓	4.73 E	4.73 E			WW moved in NT only	-0.8			
Little Bellies	5.25	5.00 ↓	4.99	4.99			WW moved in NT only	-0.5			
NAN OPTIPRO Stage 3 800g	22.00	21.00 ↓	21.00	21.00			WW moved in NT only	-0.5			
Gaia Baby Wipes 240pk	18.70	17.85 ↓	17.85	17.85			WW moved in NT only	-0.4			
Aveeno Baby	12.65	12.10 ↓	12.08	12.08			WW moved in NT only	-0.4			
Nestle Nan AR InfantFormula 800g	29.15	27.85 ↓	27.83	27.83			WW moved in NT only	-0.2			
Huggies Baby Wipes Clutch & Go 32pk	8.25	7.90 ↓	7.88	7.88			WW moved in NT only	-0.2			
Little Bellies Sultana	2.30	2.20 ↓	2.21	2.21			WW moved in NT only	-0.2			
HEINZ LITTLE KIDS YOG FINGERS 6PK	3.85	3.70 ↓	3.68	3.68			WW moved in NT only	-0.2			

**Key price movements this week**  
Non Food

Week ending 27-Mar-22

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Sales meeting ●

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Pet Needs</b>										
Friskies Cat Food 2.5kg	14.00	PD 14.00	10.00	14.00	↑		WW moved WE 13/03	3,163.8		
Lucky Dog Bones 800g	6.50	6.50	4.50	6.50	↑		WW moved WE 13/03	1,701.6		
Lucky Dog Meaty Chew 96g	7.00	7.00	4.50	7.00	↑		WW moved WE 13/03	1,140.0		
Smitten Crystal Litter 2kg	11.00	9.90 ↓	11.12	11.12		8.99 9.99 ↑	Both WW & Aldi moved. Coles pack size is 3.6kg	-724.7	634.6	
Baxters Dog Food Vegetables 8kg	13.50	13.50	13.50	13.50		10.99 11.99 ↑			669.7	
Natures Gift 1.2kg	4.50	4.50	3.50	DD 5.50	↑			459.1		
Ess Cat Litter 4.50kg	3.50	3.50	3.50	3.50		2.92 3.15 ↑	Aldi pack size is 10kg		359.3	
Lucky Dog Meaty Chew Mini Roo 70g PK5	7.00	7.00	4.50	7.00	↑		WW moved WE 13/03	293.7		
Smitten Cat Food 1kg	3.00	3.00	3.00	3.00		2.79 2.89 ↑	Both WW & Aldi moved	-5.2	298.1	
MY DOG FOOD WET 100G	1.60	1.60	1.60	1.60		1.17 1.29 ↑	WW moved WE 27/02. Aldi pack size is 85g		265.1	
Baxters Straps Beef 500G	7.00	PD 6.00 PD ↓	7.00	E 7.00 E		5.53 6.36 ↑	Both WW & Aldi moved	-192.1	149.7	
Supercoat True Origin 2.5kg	19.00	19.00	16.00	19.00	↑		WW moved WE 13/03	125.6		
Baxters Rawhide Chew Bars Beef 5pk	5.00	LP 5.00 LP	5.00	E 5.00 E		4.61 4.99 ↑			102.2	
Frankie & Friends Large Pet Bowl	12.49	10.00 ↓	10.00	E 10.00 E				-58.5		
Prime Pantry SnapperW Veg Roll 1.7kg	9.50	8.00 ↓	8.00	8.00			Coles moved WE 20/02	-46.8		
Worlds Best Cat Litter	22.00	21.50 ↓	21.50	21.50				-20.7		
Supercoat True Origin 7kg	39.00	39.00	34.65	40.95	↑		WW moved WE 13/03	16.6		
Optimum Dry Cat Tuna 2kg	20.70	20.00 ↓	20.79	20.79			WW moved in NT only	-0.7		
Apollo Dog Food 2kg	9.90	9.90				8.99 9.99 ↑	Ranged in VIC only		0.2	

**Key price movements this week**  
Non Food

Week ending 27-Mar-22

Note: LP = Low Price, PD = Prices Dropped, E = (Coles) Everyday, DD = (Coles) Down Down

Sales meeting

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Personal Care</b>										
Lop Magic Retouch WW	15.95	8.00 ↓	16.00	16.00				-488.8		
LIBRA PADS ULTRA THINS	4.50	4.50	4.50	4.50	2.99	3.49 ↑	WW moved from \$4.20 WE 27/02		429.6	
STAYFREE PADS 18/20 PACK	6.00	6.00	4.30 DD	6.00 ↑			WW moved WE 06/03	402.6		
Nurofen Zavance Caplets 256mg 24pk	7.00 LP	7.00 LP	7.50 DD	7.00 E ↓				-364.6		
Colgate Total Adv Tpaste 115g	6.50	6.50	5.50	6.50 ↑			WW moved LW	364.0		
Nurofen Zavance Tablets 256mg 24pk	7.00 LP	7.00 LP	7.50 DD	7.00 E ↓				-351.7		
Fructis Hair Food 390ml	12.00	6.00 ↓	12.00	12.00				-249.9		
JOHNSONS DAILY ESSENTIALS 25PK	7.20	7.20	6.00	7.20 ↑			WW moved WE 27/03	186.3		
MetamucilDaily FibreSupplement 300 Caps	43.00 LP	43.00 LP	43.00 DD	50.00 ↑				177.3		
NIVEA BODY 400ML	8.00	9.00 ↑	8.00	8.00				161.4		
Essentials AntisepticSolution 250ml	4.50	4.50	3.65 E	4.50 ↑			WW moved LW	150.6		
JOHNSONS TRIPLE PACK WIPES 3X25PK	17.40	17.40	14.50 DD	17.40 ↑			WW moved WE 06/03	136.9		
Schick Quattro For Women Catridge 4pk	10.00	12.00 ↑	10.00 DD	10.00 DD				131.8		
Banana Boat 50 Plus 400ml	21.00	24.50 ↑	21.00	21.00				129.0		
Help at Hand Chest Rub 100g	3.00	3.00	2.30 E	3.00 ↑			WW moved LW	128.0		
NIVEA LIP CARE 4.8G	4.00	4.50 ↑	4.00	4.00				116.6		
Essentials Tablets Paracetamol 20pk	0.80	1.00 ↑	0.80	0.80 E	0.75	0.75	Moved in NSW, last week for other states	115.7		
Schick Quattro For Wmn Razor Kit 1pk	6.50	7.50 ↑	6.50 DD	6.50 DD				86.7		
Schick Intuition Pure Noursh Ct 3pk	13.00	14.50 ↑	13.00	13.00				86.6		
Schick Womens Xtreme3/4Pk Tub	5.00	5.50 ↑	5.00	5.00				82.9		
Schick Intuition AcaBerry Blades 6p	20.00	23.00 ↑	20.00	20.00				80.2		
Balnea Body Wash 500ml	2.20 LP	2.40 ↑			2.19	2.19		75.3		
Nivea Creme Soft Jojoba&Vit E 200ml	10.00	11.00 ↑	10.00	10.00				69.8		
Schick Hydro Silk Blades 4pk	20.00	22.00 ↑	20.00	20.00				67.9		
Gillette Foam Shave Prep 333g	5.00	5.00	4.60	5.00 ↑			WW moved WE 06/03	64.3		
Nivea Lip Balm Original Care 4.8g	4.00	4.50 ↑	4.00	4.00	3.49	3.49		59.3		
Aveeno Body Moisturiser	14.00	14.00	13.00	14.00 ↑			WW moved WE 13/03	55.7		
Neutrogena Fresh Foam Cleanse 200ml	15.00	15.00	13.00	15.00 ↑			WW moved WE 13/03	53.3		
Gaviscon Dual Action 16 Tabs	6.00	6.00	5.70	6.00 ↑			WW moved LW	47.4		
NUETROGENA HYDRO BOOST	27.00	27.00	27.00	30.00 ↑				46.6		

**Key price movements this week**  
Non Food

Week ending 27-Mar-22

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Sales meeting ●

	Shelf price						Comments	Value (\$000, annualised)		
	Woolworths		coles		ALDI			Woolworths	coles	ALDI
	LW	TW	LW	TW	LW	TW				
<b>Household Care</b>										
Kleenex Cottonelle Toilet Tissue 24pk	12.00	11.60 ↓	11.62	11.62	11.56	11.56	Coles moved WE 06/03 (Coles 32pk at \$15.50)	-1,771.4		
Omo Act/Sens/Ult Laundry Pwd Ft 5Kg	33.00 LP	33.00 LP	33.00	30.00 E ↓					-377.3	
EARTH CHOICE DISHWASHING LIQUID 1L	2.30	2.20 ↓	2.20	2.20					-296.3	
Shine Dish Liquid 450ml	1.90	1.90	1.90	1.90	1.59	1.79 ↑	WW moved from \$1.70 LW			285.5
Sorbent Flushable Wipes 40pk	3.80	3.80	3.80 E	3.80 E	3.29	3.59 ↑				265.6
Essentials Paper Towel 1ply 2pk	1.70	1.70	2.30	2.30	1.50	1.70 ↑	Ranged in VIC only, Aldi 4pk at \$3.39			104.5
Azure Facial Tissue Hypo Allergenic 1pk	1.40	1.40			1.29	1.49 ↑				46.9
Service It Washing Machine Cleaner 250ml	5.50	5.50	5.00	5.45 ↑			WW moved WE 06/03		37.8	
Dr Beckmann Clr SafeRun Remover 2x65ml	6.30	6.30	6.00	6.30 ↑			WW moved WE 06/03		19.9	
Dr Beckmann Glowwhite Ultra 2X40g	7.30	7.30	7.00	7.25 ↑			WW moved WE 06/03		5.7	
Vevelle Aloe Vera Tissues 120pk 3ply	1.80 LP	1.80 LP	2.52	2.52	1.99	2.19 ↑	Ranged in VIC only. Coles pack size is 95			0.1

**Key price movements this week**  
Non Food

Week ending 27-Mar-22

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Sales meeting ●

	Shelf price						Comments	Value (\$000, annualised)				
	Woolworths		Coles		ALDI			Woolworths	Coles	ALDI		
	LW	TW	LW	TW	LW	TW						
<b>Home Essentials</b>												
Armada Scented Tidy Med Lav/Lem 30pk	2.30	2.30	2.30 E	2.30 E	1.89	2.09 ↑	WW matched Coles WE 20/2				492.6	
Armada Garbage Bag Extra Large 20pk	2.50	2.50	2.55 E	2.55 E	1.99	2.35 ↑	WW moved WE 20/2				359.0	
Deeko Extra Thick Serviette 1ply 75pk	2.40	2.40	2.40	3.00 ↑						103.8		
Oates Tillamatic Refill 2Pk	10.00	9.00 ↓	9.00	9.00			WW moved to \$10 WE 20/2	-102.4				
Multix Alfoil 30cmX30m	6.90	6.90	6.88	7.25 E ↑					100.1			
Armada Snack Bags 50pk	1.60	1.60	1.60 E	1.60 E	1.49	1.59 ↑					95.2	
Chevron 4 Outlet Pwrboard	5.50	6.00 ↑	6.00	6.00				94.2				
MINT Silicone Tongs 30cm	6.00	5.00 ↓	6.00	6.00			WW moved WE ; Coles matched WE 20/3	-79.4				
Command Large PHS Black 4Pk	8.45	8.45	7.50	8.45 ↑			WW moved WE 6/3		78.9			
Magic Trees Air Freshener 1 Pk	2.75	2.75	2.50	2.75 ↑			WW moved WE 6/3		72.1			
Oates Antibacterial Lge Mop	16.50	15.00 ↓	15.00	15.00			WW moved to \$16.50 WE 20/2	-71.3				
3M Command Hooks Medium 6Pk	14.50	14.50	13.50	14.50 ↑			WW moved WE 6/3		65.7			
Scotch Gaffa Tape Black 48mmx15m	6.40	6.40	8.00	6.40 ↓			WW moved WE 6/3		-65.0			
3M Command Hooks Mini 6Pk	7.45	7.45	6.50	7.45 ↑			WW moved WE 6/3		64.6			
MINT Meat Thermomet Thermometer	7.00	5.00 ↓	7.00	7.00				-61.2				
Energizer Audio Cable 3.5mm Jack	12.00	14.00 ↑	14.00	14.00				58.6				
Jackson 4 Outlet P/board with 2 USB	24.00	26.00 ↑	26.00	26.00				56.2				
Armada Garbage Bag Drawstring 56L 20pk	2.70 LP	2.70 LP	3.15 E	3.15 E	2.59	2.69 ↑					55.4	
Grillworx Push Button Lighter 1pk	7.50	8.00 ↑	8.00	8.00				46.5				
Energizer USB-C Wall Charger 1M Cable	37.00	35.00 ↓	35.00	35.00				-37.6				
Energizer iPhone Braided Cable 1.2M	30.00	32.00 ↑	32.00	32.00				37.2				
Little Tree Clip CarFreshener	8.25	7.15 ↓	7.15	7.15				-35.4				
Vileda Powerfibres Duster	8.50	8.00 ↓	8.00	8.00				-34.2				
ANSELL HYFLEX	7.50	7.00 ↓	7.00	7.00				-30.7				
Jackson 1.5 Metre HDMI Cable	19.00	20.00 ↑	20.00 E	20.00 E				27.9				
3m Command Picture Hanging Strps Med 4pk	7.40	7.40	7.00	7.25 ↑			WW moved WE 6/3		24.5			
Jackson 4 Outlet Individual Switch Pb	27.00	28.00 ↑	28.00	28.00				24.1				
Energizer USB-C Cable Black 1.2 Mtre	21.00	20.00 ↓	20.00	20.00				-19.1				
Waxworks Citronela CndI In Gls P/Jr10cm	7.00	7.35 ↑	7.35	7.35				15.0				
Energizer USB-C Cable 1.2 Metre Blue	21.00	20.00 ↓	20.00	20.00				-14.3				